

Message Text

CONFIDENTIAL

PAGE 01 STATE 306574
ORIGIN EB-08

INFO OCT-01 EA-10 IO-13 ISO-00 STR-05 COME-00 CIAE-00
INR-07 NSAE-00 INRE-00 SS-15 NSCE-00 ITC-01
TRSE-00 /060 R

DRAFTED BY EB/OT/TA:JRCUNNINGHAM:STMCP
APPROVED BY EB/ITP:WBARRACLOUGH
STR:SLANDE
EB/OT/TA:HKOPP
EA/J:HCOCHRAN
COMMERCE:DSCHLECTY

-----006940 232251Z /66

O R 232235Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO IMMEDIATE
INFO USMISSION GENEVA

C O N F I D E N T I A L STATE 306574

USMTN

E.O. 11652: N/A

TAGS: ETRD, MTN, JA

SUBJECT: JAPANESE TARIFF CONCESSIONS - LANDE TRIP

REF: TOKYO 19689

1. LANDE PLANS ARRIVE TOKYO DECEMBER 25 AND WILL BE AVAIL-
ABLE TO BRIEF EMBASSY OFFICERS IF DESIRED DECEMBER 26.
MEETINGS WITH JAPANESE OFFICIALS NEED NOT OCCUR BEFORE
DECEMBER 27, BUT IF VISIT IS TO SERVE ITS PURPOSE, TALKS
SHOULD TAKE PLACE BEFORE PREPARATION OF JAPANESE OFFER IS
COMPLETED.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 306574

2. DURING THE TECHNICAL DISCUSSIONS WHICH WERE CONDUCTED
AS A PART OF THE USHIBA MISSION THE JAPANESE SIDE INDICATED
A WILLINGNESS TO CONSIDER MAKING DEEPER THAN FORMULA
CUTS IN THE MTN ON ITEMS OF INTEREST TO THE US. THEY DID
NOT, HOWEVER INDICATE THAT SUCH CUTS WOULD BE GREATER THAN
NEEDED TO BALANCE EXCEPTIONS AS THE US HAS URGED. IT WAS
MADE CLEAR THAT IF THE US WISHED TO SUGGEST ITEMS ON

WHICH DEEP CUTS MIGHT BE MADE IT SHOULD DO SO
IMMEDIATELY AS THE GOJ IS NOW FINALIZING THEIR PACKAGE
TO BE OFFERED ON JANUARY 23.

3. AS A RESULT A LIST OF ITEMS HAS BEEN DEVELOPED FOR
DISCUSSION WITH THE GOJ. THE LIST IS NOT EXHAUSTIVE AND
CANNOT BE CONSIDERED OUR FINAL REQUEST OF JAPAN.
OFFICIAL MTN REQUESTS WILL BE MADE IN GENEVA AS A PART
OF THE MTN AFTER OFFERS ARE TABLED. THE PRESENT LIST IS
ONLY INDICATIVE OF SPECIFIC ITEMS ON WHICH DEEP REDUCTIONS
ARE OF INTEREST TO THE US AND MAY BE MODIFIED OR EXPANDED
AT A LATER DATE. THE SUGGESTED NEW TARIFF RATES WHICH ARE
A PART OF THE LIST AVOID THE BASE-DATE/BASE-RATE ISSUE BY
SUGGESTING THE FINAL DUTY RATHER THAN THE PERCENTAGE OF
CUT.

4. THIS LIST MUST BE DISTINGUISHED FROM THE EARLIER
LIST PRESENTED TO THE GOJ DURING THE RIVERS/HEGINBOTHAM
MISSION. THE EARLIER LIST WAS INTENDED TO BE INDICATIVE
OF ITEMS ON WHICH EARLY, UNILATERAL TARIFF REDUCTIONS
WOULD BE WELCOME. THE LATEST LIST IS MORE NARROWLY
FOCUSSED ON CURRENT US BILATERAL OBJECTIVES. ALTHOUGH
SOME ITEMS ARE ON BOTH LISTS THE DISTINCTION BETWEEN
THEM SHOULD BE CAREFULLY DRAWN.

5. ASSISTANT STR LANDE IS PREPARED TO DISCUSS INFORMALLY
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 306574

THE LIST WITH APPROPRIATE GOJ OFFICIALS AS ARRANGED BY THE
EMBASSY. THE ACTUAL LIST SHOULD NOT BE OFFICIALLY
TRANSMITTED TO THE GOJ DURING THE DISCUSSIONS BUT RATHER
PROVIDE THE BASIS FOR THE US SIDE OF THE DISCUSSIONS.
LANDE IS HAND CARRYING THE LIST TO THE EMBASSY.

6. FOR GENEVA: A COPY OF THE LIST WILL BE CARRIED TO
YOU BY JIM MCNAMARA. VANCE

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TARIFF CONCESSIONS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE306574
Document Source: CORE
Document Unique ID: 00
Drafter: JRCUNNINGHAM:STMCP
Enclosure: DG ALTERED
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770480-0485
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771219/aaaaaprn.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: eb710efd-c188-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 TOKYO 19689
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 132888
Secure: OPEN
Status: NATIVE
Subject: JAPANESE TARIFF CONCESSIONS - LANDE TRIP
TAGS: ETRD, JA, US, MTN
To: TOKYO USMTN MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/eb710efd-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009